

# Get Powerful: Achieving Influence

**Speaker: Sean M. Gallagher**

**Wednesday, September 9, 2015 • 6:00 – 8:00 pm**

**Location: Harvard Medical School, Building C-Cannon Room**  
(240 Longwood Avenue, Boston; enter from the Quad)

*Want to be more effective at work and advance your career? Then you need to understand and apply the concept of “power” in the workplace. Power is “the capacity or ability to direct or influence the behavior of others or the course of events.” This fun and interactive workshop explores surprising research findings, shares simple techniques to enhance your power and teaches participants how to apply these techniques in all aspects of life.*



Sean is a former Lecturer in Marketing at the Boston University Graduate School of Management and Adjunct Professor of Marketing at Northeastern University in Boston. He holds a Bachelor of Arts Degree (Political Science) from the University of Massachusetts at Amherst and a Masters of Business Administration Degree, with a concentration in Marketing, from Babson College in Wellesley, Massachusetts.

**Agenda:** 6:00-6:30 pm: Light refreshments and networking  
6:30-7:30 pm: Seminar  
7:30-8:00 pm: Networking

To register, visit: [www.massawis.org/GetPowerful2015](http://www.massawis.org/GetPowerful2015)

**First 8 HMS/HSDM Postdoc registrants free!**

**MASS AWIS & HMS/HSDM Postdocs \$10 · Non-members \$20**

**Register before Sept. 2nd for a chance to win a copy of “Black Hole Focus”!**

MASS AWIS would like to thank the HMS Office for Postdoctoral Fellows for sponsoring this event.



# AWIS

ASSOCIATION FOR WOMEN IN SCIENCE

*Massachusetts*

To learn more about MASS AWIS and other upcoming AWIS events, please visit [www.massawis.org](http://www.massawis.org).

**Join AWIS to save money on events  
and to support our work!**