

Exciting Upcoming Events. Mark your calendar...

April 22	April 30	May 14	May 23	June 3
<i>The Keys to Successful Project Management</i>	<i>Design Your Life</i>	<i>Leadership Strategies for Advancing Your Career in Science</i>	<i>Advanced Communication Skills and Presentation Coaching</i>	<i>Sixth Annual Leadership Awards</i>

TO SUCCESSFUL PROJECT MANAGEMENT - April 22, 2013, 6-9 PM

Project Management can be seen as a set of technical tools to manage people, resources, and time in a structured way to accomplish a given objective. It is true that there are useful PM tools and some of those will be touched on in this workshop. However, the main differentiator between a well-managed project and a poorly managed one is the style and approach of the Project Manager. Skills such as influence, change management, resolving conflict, foreseeing and avoiding bottlenecks (human or otherwise), problem solving, and maintaining energy towards the ultimate goal are all leadership capacities that the savvy Project Manager uses to her advantage. Come and learn some lessons from a seasoned and successful Project Manager, Susan Rogers, Project Consultant at Fresenius Medical Care.

Location: Microsoft, One Cambridge Center, 4th Floor, Cambridge, MA 02142

Cost: Member \$35; Non-Member \$55

DESIGN YOUR LIFE - April 30, 2013, 6-9 PM

A workshop by Dr. Samantha Sutton of The Handel Group. Whether you are looking to build stronger relationships at home or at work, get past overwhelm and procrastination to become a master in time design, or take the next step in your career, this workshop introduces you to tools that will help you get there. Samantha will show you how to dig deep to articulate what you truly want in your life, and how to replace limiting thoughts, excuses, and beliefs with new ones that are beneficial. You will pick one area of life that you most want to impact, and create a plan-of-attack for moving forward toward your dreams in that area. The workshop offers practical tools and step-by-step methods, including structured dialogue, self-analysis, writing exercises and live coaching.

Location: Novartis Institutes, 100 Technology Square, Rooms 1701/1702, Cambridge, MA 02142

Cost: Member \$35; Non-Member \$55

LEADERSHIP STRATEGIES FOR ADVANCING YOUR CAREER IN SCIENCE – May 14, 2013, 6-9 PM

Sandra Glucksmann, WEST Board Chair and SVP of Research and Development at Cerulean Pharma, will share stories of her career challenges and success. She will discuss how to best apply your scientific and analytical abilities to develop influence and negotiation skills. Sandra will share her learning experiences as she transitioned from bench scientist to manager, and from manager to executive in both small and large company settings. She will touch on the following topics: Understanding the difference between management versus leadership, leadership abilities and competencies, leadership styles, female leadership styles, practical tools for leadership (communication, negotiation, leading effective teams, and leadership without authority), leading technical individuals, and reaching your full potential as a leader.

Location: University of Massachusetts, 333 South Street, 4th Fl, Amphitheater, Shrewsbury, MA

Cost: Member \$40, Non-Member \$60



ADVANCED COMMUNICATION SKILLS AND PRESENTATION COACHING - May 23, 2013, 6-9 PM

You never get a second chance to make a first impression. Strong communication skills will help you create good and lasting impressions on others. Some individuals are naturally good at interpersonal communication while others develop their skills over time through practice. Come and learn how to develop strong communication skills that will help you be effective and allow you to adapt your own communication style with difference individuals and audiences. Most senior managers and leaders agree that effective communication and presentation skills make a definitive difference in growing your career and being promoted into challenging roles.

In this interactive workshop led by Tom Kennedy, Former WBZ News Anchor and CEO Communications Coach, you will engage in advanced tools for effective communication that will enable you to boost your success in your career and in business. You will also learn presentation skills such as knowing your audience and focusing your message. Participants will be video taped giving a short presentation, which they will receive feedback on.

Location: IBM Research Center, 1 Rogers Street, Auditorium A & B, Cambridge, MA 02142

Cost to be an active participant (limited to 20): Member \$50, Non-Member \$80

Cost to be an observer: Member \$35, Non-Member \$55

SIXTH ANNUAL LEADERSHIP AWARDS - June 3, 2013, 6-9 PM

You are invited to the sixth annual Women Entrepreneurs in Science and Technology Leadership Awards celebrating women who have demonstrated notable entrepreneurial leadership in science and technology. Join the festivities and meet the honorees who are talented innovators who have achieved entrepreneurial success either within larger organizations, or in starting their own companies.

Be moved and inspired by the stories these exceptional women share, network with the movers and shakers in the Science and Technology community. You will not want to miss this remarkable event. Appetizers, wine, dessert, and coffee will be served.

Honorees: Michele Flynn, Chairman and Chief Strategy Officer, Hiperos
Naomi Fried, Chief Innovation Officer, Children's Hospital
Marilyn Matz, CEO and Co-Founder, Paradigm4
Lynne Wilson, CEO of the 3DVIA Brand, Dassault Systemes

When: Monday, June 3rd, 6:00 - 9:00 PM

Location: Microsoft, One Cambridge Center, Cambridge, MA

Cost: On or before May 10th: Members: \$55; Non-Members: \$75

After May 10th: Members: \$65; Non-Members: \$85

Upcoming WEST Events: <http://www.westorg.org/upcoming-events>