

# FIRSTLebanon: Hariri's assassination leavesBOSTONthe country on a precipice

# http://research-and-analytics.csfb.com

## Contributors

Peter Worthington +44 20 7883 3652 peter.worthington@csfb.com

Sergei Voloboev +44 20 7888 3694 sergey.voloboyev@csfb.com

- The former Prime Minister, Rafik al-Hariri, was killed by a car bomb today. The tragic death of the country's most distinguished politician has sharply raised the uncertainty about Lebanon's political future, including the outlook for May 2005 parliamentary elections and the shape of the new government, the sustainability of the Taif power-sharing accord, the scale of Syria's presence, and Lebanon's relations with the West and with the key regional powers.
- Hariri's assassination will likely further isolate Lebanon internationally. Saudi Arabia will be particularly upset: Hariri was their closest ally in the region. Those Western leaders who offered support to Lebanon in the past thanks to Hariri's personal effort (including President Chirac) will now likely distance themselves from the current government pending an inquiry. The US may press for sanctions against Lebanon should the UN Resolution 1559 remain unfulfilled. In the near term, these factors will likely exacerbate Lebanon's financing challenge; near-term official financial support is set to be very small.
- The risk of political instability will have negative consequences for investor confidence, at least in the short term. The likely decline in tourist receipts, higher conversions of lira deposits into FX and other channels of capital outflows will very likely put renewed downward pressure on FX reserves. A delay in the formation of a new cabinet (particularly in case the May elections were to be disrupted) would further postpone key structural reforms, particularly in the area of fiscal policy. This would re-ignite concerns about the sustainability of Lebanon's massive public debt stock (170% of GDP). The flow of funds from Lebanese expatriates and from private Gulf investors (who have been supporting Lebanon's finances through large deposits in its banking system) may also decline sharply (and even reverse in case of prolonged instability).



Source: Credit Suisse First Boston

FOR IMPORTANT DISCLOSURE INFORMATION relating to analyst certification, the Firm's rating system, and potential conflicts of interest regarding issuers that are the subject of this report, please refer to the Disclosure Appendix.



- The claim by a hitherto unknown Islamic militant group that it killed Hariri because of his close ties to Saudi Arabia is unlikely to be taken at face value. It does appear much more likely to us that Hariri died because of his increasingly vigorous opposition to the presence of Syrian troops in Lebanon, and his ability to rally opposition to pro-Syrian political forces, including the current transitional government. Specifically, Hariri recently downplayed the need for Syrian military presence in the country. Syria quickly condemned the atrocity as an act of terrorism, but the blame will likely initially be pointed northwards. However, Lebanon's history of violence and the sheer complexity of the regional political landscape cannot exclude a shrewd provocation meant to implicate Syria or their allies in Lebanon (including President Lahoud). For now, exact motivation for and perpetrators of the bombing are unknown, and all kinds of conspiracy theories will doubtless be advanced.
- In September 2004 Syria forced Lebanon to abrogate its constitution and extend President Lahoud's term by three years. The Syrian-orchestrated move was widely condemned internationally, including in the UN Resolution 1559, which called for the withdrawal of Syrian troops and the dismantlement of Hezbollah. An arch-rival of Lahoud, Hariri resigned as prime minister (along with many other cabinet members) in October 2004 and later joined forces with the Christian opposition and Druze leaders to challenge the pro-Syrian government. Despite having previously cooperated with the Syrians, Hariri was assuming an increasingly anti-Syrian stance. For example, he said that while he did not wish to breach the Taif Accord (which set the terms of the power-sharing deal that ended Lebanon's civil war), he did not think Syria needed a physical military presence in Lebanon in order for its interests to be safeguarded.
- Parliamentary elections scheduled for May now look highly uncertain, if not
  outright unlikely. Hariri's assassination is a serious blow to prospects of orderly
  parliamentary elections this spring. Even before the killing, the Lebanese opposition
  had become increasingly vocal, demanding the resignation the pro-Syrian government
  and accusing the government of attempting to manipulate the forthcoming elections by
  imposing an electoral law that favored the government-backed candidates. For
  example, the opposition argued that the proposal to divide Beirut into three different
  constituencies along religious lines was designed to undermine Hariri and limit his
  influence in the new parliament. Hariri had told a local newspaper (As-Safir) yesterday
  that he would stand as an opposition candidate and that he would continue to fight
  against the government's proposed electoral law in its current form, especially the
  segmentation of Beirut. The Lebanese parliament was due to commence discussions
  on the proposed highly contentious electoral law today. We think the killing may
  consolidate the anti-Syrian opposition, but it will further polarize the country overall.
- Hariri's death makes substantive economic reform all the more unlikely. Hariri was the key architect of the Paris-II financial rescue deal reached in November 2002 (involving Western and Arab creditors, as well as domestic banks) that pulled Lebanon back from the financial precipice. He was also a proponent of fiscal deficit reduction and privatization. The new transitional government has proven rather more reluctant on these fronts.



 In the near term, investors should watch the FX reserves data carefully to monitor the fallout. Gross FX reserves of the central bank amounted to \$11.6 bn at end-January, only marginally below the all-time high of \$12.4 bn in early 2004. However, the still large current account deficit (12.3% of GDP at end-2004) has been financed mainly by drawdowns on Lebanese individuals' foreign assets, and it is not clear if this portfolio adjustment will continue in light of the heightened political uncertainty.



- Other economic variables to monitor the economic impact of the political shock are (i) domestic interest rates and (ii) budget data. Finance Minster Saba recently discussed with President Lahoud the outline of the 2005 draft budget, which is due to be presented to the cabinet soon. Saba has also announced that the government will pay the National Security Fund \$146 mn (0.7% of GDP), which represents part of the arrears for 2003 and 2004. Saba said the payment of the remainder of arrears will be determined in the near future, though he did not reveal how large these arrears are. Payment of the arrears is good news generally, but it does reduce the resources available for debt servicing. We think that the government will post an overall fiscal deficit this year of around 10% of GDP, compared with 12% of GDP in 2004, but this is dependent on the maintenance of tight fiscal discipline and low effective interest rates, things that are quite uncertain now.
- External debt spreads have not reacted much to the news yet, probably because there is little trading. We think that spreads ought to widen significantly on this sad development. CSFB has had a long-standing underweight in Lebanon in our external debt model portfolio, and this political tragedy reinforces our concerns. In our most recent *Debt Trading Monthly* we had Lebanon at a 2% underweight relative to benchmark, despite the fact that the economic news has been improving recently. For the plain fact of the matter is that without political stability, Lebanon will not be able to undertake the painful economic reforms needed to claw its way out of a debt trap (public debt to GDP is 170% of GDP).



# EMERGING MARKETS ECONOMICS AND FIXED INCOME STRATEGY

Lacey Gallagher, Global Head of Emerging Markets Economics

+1 212 325 5570 lacey.gallagher@csfb.com

Argentina

# LATIN AMERICA

Alonso Cervera	Jan Dehn	Carola Sandy	Alberto Puentes	Tricia Hearne
+1 212 538 2351	+44 20 7883 4907	+1 212 325 2471	+1 212 538 5274	+1 212 325 5012
alonso.cervera@csfb.com	jan.dehn@csfb.com	carola.sandy@csfb.com	alberto.puentes@csfb.com	tricia.hearne@csfb.com
Mexico, Chile, Uruguay	Venezuela, Ecuador, Panama	Argentina, Peru, Colombia, Dominican Republic	Research Analyst	Research Analyst
Nilson Teixeira	Alexandre Marinis	Gustavo Baltar	Paulo Demirsky	Andre Carvalho
Brazil Head	+ 55 11 3841 6346	+ 55 11 3841 6350	+ 55 11 3841 6352	+ 55 11 3841 6348
+ 55 11 3841 6388	alexandre.marinis@csfb.com	gustavo.baltar@csfb.com	paulo.demirsky@csfb.com	andre.carvalho@csfb.com
nilson.teixeira@csfb.com	Brazil, Politics	Brazil	Brazil	Brazil

# EMERGING EUROPE, MIDDLE EAST & AFRICA

Peter Worthington Regional Head +44 20 7883 3652 peter.worthington@csfb.com Algeria, Côte d'Ivoire, Egypt, Morocco, Nigeria, South Africa, Tunisia

Berna Bayazitoglu +44 20 7883 3431 berna.bayazitoglu@csfb.com Bulgaria, Croatia, Romania, Turkey

# **EMERGING ASIA**

Dong Tao Regional Head +852 2101 7469 dong.tao@csfb.com China, Hong Kong, Korea, Taiwan

Sailesh Jha Senior Regional Economist +65 6212 3483 sailesh.jha@csfb.com India, Indonesia, Malaysia, Singapore, Thailand, Philippines Sergei Voloboev +44 20 7888 3694 sergey.voloboyev@csfb.com Baltics, Russia, Ukraine, Lebanon, Qatar

## Olivier Desbarres

+44 20 7888 5619 olivier.desbarres@csfb.com Czech Republic, Hungary, Poland, Slovakia Amira Mustafa +44 20 7888 9023

amira.mustafa@csfb.com Research Analyst

Sheila Yip

Hong Kong

+852 2101 7409

sheila.yip@csfb.com

Filippo Nencioni, Global Head of Sovereign Strategy +1 212 325 2082 filippo.nencioni@csfb.com

Igor Arsenin +1 212 325 6437 igor.arsenin@csfb.co

igor.arsenin@csfb.com Sovereign Strategy Ray Farris

Head of Interest & FX Strategy non-Japan Asia +65 6212 3367 ray,farris@csfb.com

## Paul Fage +44 20 7883 7994 paul.fage@csfb.com Sovereign Strategy

Joseph Lau

Taiwan, Korea

+852 2101 7427

joseph.lau@csfb.com

Jason Bonanca +1 212 325 7185 jason.bonanca@csfb.com Local Currency Strategy Latin America Linan Liu +1 212 325 4592 linan.liu@csfb.com Sovereign Strategy

Tse Chern Chia

+65 6212 3002

tsechern.chia@csfb.com

Malaysia, Philippines, Singapore

#### Koon Chow +44 20 7888 3857

+44 20 7888 3857 koon.chow@csfb.com Local Currency Strategy EMEA

## Nikoletta Lekka +44 20 7883 4298 nikoletta.lekka@csfb.com Models of Ratings and Exchange Rates

Shuen Hooi Yeoh

+65 6212 3418 shuenhooi.yeoh@csfb.com Interest & FX Strategy non-Japan Asia



### Analyst Certification

Peter Worthington and Sergei Voloboev each certify, with respect to the companies or securities that he or she analyzes, that (1) the views expressed in this report accurately reflect his or her personal views about all of the subject companies and securities and (2) no part of his or her compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this report.

#### Important Disclosures

The analyst(s) involved in the preparation of this research report received compensation that is based upon various factors, including CSFB's total revenues, a portion of which are generated by CSFB's Investment Banking and Fixed Income Divisions.

CSFB policy generally prohibits analysts and members of their households from having a financial interest in the securities or derivatives of issuers that are the subject of this report. CSFB policy generally prohibits analysts and members of their households from becoming an officer, director, or advisory board member of an issuer that is the subject of this report. CSFB and/or its affiliates may have managed or co-managed a public or Rule 144A offering of securities for an issuer that is the subject of this report. CSFB and/or its affiliates may have managed or co-managed a public or Rule 144A offering of securities for an issuer that is the subject of this report. CSFB and/or its affiliates may trade as principal in the securities or derivatives of the issuers that are the subject of this report.

#### **Recommendation Definitions**

Buy: Indicates a recommended buy on our expectation that the issue will be a top performer in its sector.

Outperform: Indicates an above-average total return performer within its sector. Bonds in this category have stable or improving credit profiles and are undervalued, or they may be weaker credits that, we believe, are cheap relative to the sector and are expected to outperform on a total-return basis. These bonds may possess price risk in a volatile environment.

Market Perform: Indicates a bond that is expected to return average performance in its sector.

Underperform: Indicates a below-average total-return performer within its sector. Bonds in this category have weak or worsening credit trends, or they may be stable credits that, we believe, are overvalued or rich relative to the sector.

Sell: Indicates a recommended sell on the expectation that the issue will be among the poor performers in its sector.

Restricted: In certain circumstances, CSFB policy and/or applicable law and regulations preclude certain types of communications, including an investment recommendation, during the course of CSFB's engagement in an investment banking transaction and in certain other circumstances.

#### **Risk Category Definitions**

In addition to the recommendation, each issue may have a risk category indicating that it is an appropriate holding for an "average" high yield investor, designated as **Market**, or that it has a higher or lower risk profile, designated as **Speculative** and **Conservative**, respectively.

### **CSFB Credit Rating Definitions**

CSFB assigns rating opinions to investment-grade and crossover issuers. Ratings are based on our assessment of a company's creditworthiness and are not recommendations to buy or sell a security. The ratings scale (AAA, AA, A, BBB, BB) is dependent on our assessment of an issuer's ability to meet its financial commitments in a timely manner. Within each category, creditworthiness is further detailed with a scale of High, Mid, or Low – with High being the strongest sub-category rating: **High AAA**, **Mid AAA**, **Low AAA** – obligor's capacity to meet its financial commitments is extremely strong; **High AA**, **Mid AA**, **Low AA** – obligor's capacity to meet its financial commitments is extremely strong; **High AA**, **Mid AA**, **Low AA** – obligor's capacity to meet its financial commitments is strong; **High BBB**, **Mid BBB**, **Low BBB** – obligor's capacity to meet its financial commitments is adequate, but adverse economic/operating/financial circumstances are more likely to lead to a weakened capacity to meet its obligations. **High BB**, **Mid BB**, **Low BB** – obligations have speculative characteristics and are subject to substantial credit risk. CSFB's rating opinions do not necessarily correlate with those of the rating agencies.



This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would subject Credit Suisse First Boston or its subsidiaries or affiliates (collectively "CSFB") to any registration or licensing requirement within such jurisdiction. All material presented in this report, unless specifically indicated otherwise, is under copyright to CSFB. None of the material, nor its content, nor any copy of it, may be altered in any way, transmitted to, copied or distributed to any other party, without the prior express written permission of CSFB. All trademarks, service marks and logos used in this report, are trademarks or service marks or registered trademarks or service marks of CSFB.

The information, tools and material presented in this report are provided to you for information purposes only and are not to be used or considered as an offer or the solicitation of an offer to sell or to buy or subscribe for securities or other financial instruments. CSFB may not have taken any steps to ensure that the securities referred to in this report are suitable for any particular investor. CSFB will not treat recipients of this report as its customers by virtue of their receiving this report. The investments and services contained or referred to in this report may not be suitable for you and it is recommended that you consult an independent investment advisor if you are in doubt about such investments or investment services. Nothing in this report constitutes investment, legal, accounting or tax advice, or a representation that any investment or strategy is suitable or appropriate to your individual circumstances, or otherwise constitutes a personal recommendation to you. CSFB does not advise on the tax consequences of investments and you are advised to contact an independent tax adviser. Please note in particular that the bases and levels of taxation may change.

Information and opinions presented in this report have been obtained or derived from sources believed by CSFB to be reliable, but CSFB makes no representation as to their accuracy or completeness. CSFB accepts no liability for loss arising from the use of the material presented in this report, except that this exclusion of liability does not apply to the extent that such liability arises under specific statutes or regulations applicable to CSFB. This report is not to be relied upon in substitution for the exercise of independent judgment. CSFB may have issued, and may in the future issue, other reports that are inconsistent with, and reach different conclusions from, the information presented in this report. Those reports reflect the different assumptions, views and analytical methods of the analysts who prepared them and CSFB is under no obligation to ensure that such other reports are brought to the attention of any recipient of this report.

CSFB may, to the extent permitted by law, participate or invest in financing transactions with the issuer(s) of the securities referred to in this report, perform services for or solicit business from such issuers, and/or have a position or holding, or other material interest, or effect transactions, in such securities or options thereon, or other investments related thereto. In addition, it may make markets in the securities mentioned in the material presented in this report. CSFB may, to the extent permitted by law, act upon or use the information or opinions presented herein, or the research or analysis on which they are based, before the material is published. CSFB may have, within the last three years, served as manager or co-manager of a public offering of securities for, or currently may make a primary market in issues of, any or all of the entities mentioned in this report or may be providing, or have provided within the previous 12 months, significant advice or investment services in relation to the investment. Additional information is, subject to duties of confidentiality, available on request. Some investments referred to in this report will be offered solely by a single entity and in the case of some investments solely by CSFB, or an associate of CSFB may be the only market maker in such investments.

Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is made regarding future performance. Information, opinions and estimates contained in this report reflect a judgement at its original date of publication by CSFB and are subject to change without notice. The price, value of and income from any of the securities or financial instruments mentioned in this report can fall as well as rise. The value of securities and financial instruments is subject to exchange rate fluctuation that may have a positive or adverse effect on the price or income of such securities or financial instruments. Investors in securities such as ADR's, the values of which are influenced by currency volatility, effectively assume this risk.

Structured securities are complex instruments, typically involve a high degree of risk and are intended for sale only to sophisticated investors who are capable of understanding and assuming the risks involved. The market value of any structured security may be affected by changes in economic, financial and political factors (including, but not limited to, spot and forward interest and exchange rates), time to maturity, market conditions and volatility, and the credit quality of any issuer or reference issuer. Any investor interested in purchasing a structured product should conduct their own investigation and analysis of the product and consult with their own professional advisers as to the risks involved in making such a purchase.

Some investments discussed in this report may have a high level of volatility. High volatility investments may experience sudden and large falls in their value causing losses when that investment is realised. Those losses may equal your original investment. Indeed, in the case of some investments the potential losses may exceed the amount of initial investment and, in such circumstances, you may be required to pay more money to support those losses. Income yields from investments may fluctuate and, in consequence, initial capital paid to make the investment may be used as part of that income yield. Some investments may not be readily realisable and it may be difficult to sell or realise those investments, similarly it may prove difficult for you to obtain reliable information about the value, or risks, to which such an investment is exposed.

This report may provide the addresses of, or contain hyperlinks to, websites. Except to the extent to which the report refers to CSFB's own website material, CSFB has not reviewed any such site and takes no responsibility for the content contained therein. Such address or hyperlink (including addresses or hyperlinks to CSFB's own website material) is provided solely for your convenience and information and the content of any such website does not in any way form part of this document. Accessing such website or following such link through this report or CSFB's website shall be at your own risk.

This report is issued and distributed in Europe (except Switzerland) by Credit Suisse First Boston (Europe) Limited, One Cabot Square, London E14 4QJ, England, which is regulated in the United Kingdom by The Financial Services Authority ("FSA"). This report is being distributed in the United States and Canada by Credit Suisse First Boston LLC; in Switzerland by Credit Suisse First Boston S, in Japan by Credit Suisse First Boston Securities (Japan) Limited, elsewhere in Asia/ Pacific by whichever of the following is the appropriately authorised entity in the relevant jurisdiction: Credit Suisse First Boston (Hong Kong) Limited, Credit Suisse First Boston Autorital Equities Limited, Credit Suisse First Boston S, in Japan by Credit Suisse First Boston (Loc) the world by the relevant authorised entity in the relevant jurisdiction: Credit Suisse First Boston (Hong Kong) Limited, Credit Suisse First Boston Autorital Equities Limited, Credit Suisse First Boston Singapore Branch, and elsewhere in the world by the relevant authorised affiliate of the above. Research on Taiwanese securities produced by Credit Suisse First Boston, Taipei Branch has been prepared by a registered Senior Business Person. This research may not conform to Canadian disclosure requirements. In jurisdictions where CSFB is not already registered or licensed to trade in accordance with applicable exemptions from registration or licensing requirements. Non-U.S. customers wishing to effect a transaction should contact a CSFB entity in their local jurisdiction unless governing law permits otherwise. U.S. customers wishing to effect a transaction should contact a CSFB entity in their local jurisdiction unless governing law permits otherwise. U.S. customers wishing to effect a transaction should do so only by contacting a representative at Credit Suisse First Boston LLC in the U.S.

Please note that this research was originally prepared and issued by CSFB for distribution to their market professional and institutional investor customers. Recipients who are not market professional or institutional investor customers of CSFB should seek the advice of their independent financial advisor prior to taking any investment decision based on this report or for any necessary explanation of its contents. This research may relate to investments or services of a person outside of the UK or to other matters which are not regulated by the FSA or in respect of which the protections of the FSA for private customers and/or the UK compensation scheme may not be available, and further details as to where this may be the case are available upon request in respect of this report. Copyright Credit Suisse First Boston, and its subsidiaries and affiliates, 2005. All rights reserved

AMERICAS	EUROPE	ASIA PACIFIC
1 212 325 2000	44 20 7888 8888	852 2101 6000