

MIT Sloan - Fall 2014 OPEN SUBJECTS

Students may add the subjects listed below directly to their online registration or via an online add form,
without approval from the instructor until September 5, 2014.

Course	Sec.	Course Name	Units	Professor	Day	Time	Room	Cap.	Status
15.011		Economic Analysis for Business Decisions (meets with 15.016)	9	J. Doyle	T, Th	2:30-4:00	E51-335	76	Restricted to Undergraduates and Non-Sloan Graduates
15.014	A	Applied Macro- and International Economics II	9	R. Rigobon	M, W	8:30-10:00	E51-325	70	
15.014	B	Applied Macro- and International Economics II	9	R. Rigobon	M, W	10:00-11:30	E51-325	70	
15.016		Economic Analysis for Business Decisions (meets with 15.011)	9	J. Doyle	T, Th	2:30-4:00	E51-335	76	N-Level course, restricted to Undergraduates
15.034	B	Metrics for Managers: Big Data and Better Answers	9	J. Doyle, R. Rigobon, T. Stoker	T, Th	1:00-2:30	E62-276	105	
15.062	J	H2 Data Mining: Finding the Data and Models that Create Value	6	R. Welsch	M, W	4:00-5:30	E51-145	67	
15.073	J	Logistical & Transportation Planning Methods	12	A. Barnett, R. Larson, A. Odoni, J. Orlin	M, W	10:30-12:00	5-134	13	
15.075		Statistical Thinking and Data Analysis	12	H. Bidhuri	T, Th	1:00-2:30	E51-376	54	N-Level course, restricted to Undergraduates
15.081	J	Introduction to Mathematical Programming	12	A. Ozdaglar	T, Th	10:00-11:30	E51-376	35	
15.082	J	Network Optimization	12	J. Orlin	F	10:00-12:00	E62-550	25	
15.085	J	Fundamentals of Probability	12	D. Gamarnik	M, W	2:30-4:00	32-141	15	Restricted to Doctoral Students
15.093	J	A Optimization Methods	12	D. Bertsimas, F. Vayanos	T, Th	2:30-4:00	26-100	46	
15.098		Seminar in Applied Probability and Stochastic Processes	6	D. Gamarnik	F	1:00-4:00	E51-372	30	
15.128	J	A Neurotechnology Ventures	9	J. Bensen, E. Boyden, R. Ellis-Behnke	Th	2:00-4:00	E14-525	50	
15.136	J	Principles and Practice of Drug Development	9	T. Allen, S. Finkelstein, R. Rubin, A. Sinsky	Th	3:00-6:00	4-163	50	
15.220	A	H2 Global Strategy and Organization	6	V. Karplus	M, W	1:00-2:30	E62-223	50	
15.220	B	H2 Global Strategy and Organization	6	V. Karplus	M, W	2:30-4:00	E62-223	50	
15.232		H1 Business Model Innovation: Global Health in Frontier Markets	6	A. Sastry	T, Th	1:00-2:30	E51-149	48	
15.279	A	Management Communication for Undergraduates	12	T. Heagney	T, Th	11:30-1:00	E51-151	25	N-Level course, restricted to Undergraduates
15.279	B	Management Communication for Undergraduates	12	L. Breslow	T, Th	2:30-4:00	E62-221	25	N-Level course, restricted to Undergraduates
15.282		EnActing Leadership: Shakespeare and Performance (was 15.S03)	9	C. Kelly	T	4:00-7:00	E51-345	26	

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Course	Sec.	Course Name	Units	Professor	Day	Time	Room	Cap.	Status
15.301	A	Managerial Psychology Laboratory (meets w/15.310)	15	A. Yap	M , W	11:00-12:00	4-163	81	N-Level course, restricted to Undergraduates
15.305		Leadership and Management (Primarily for ROTC)	9	T. TBD	TBD	7:00-8:00	TBD	25	N-Level course, restricted to Undergraduates
15.310	A	Managerial Psychology (meets w/15.301)	9	A. Yap	M , W	11:00-12:00	4-163	81	
15.341		Individuals, Groups, and Organizations	12	J. Curhan	W	9:00-12:00	E62-346	0	Restricted to Doctoral Students
15.342		Organizations and Environments	12	A. Kacperczyk	Th	8:30-11:30	E62-446	18	Restricted to Doctoral Students
15.348		Doctoral Seminar in Research Methods II	9	E. Castilla	Th	4:00-7:00	E62-346	18	Restricted to Doctoral Students
15.369	H2	Corporate Entrepreneurship: Strategies for Technology-Based New Business Development	6	A. Kacperczyk, V. Livada	T	4:00-6:30	E51-335	76	
15.375	J	Development Ventures	12	J. Bonsen, S. Pentland	Th	10:00-12:00	E14-633	40	
15.379	A	New Enterprises (meets with 15.390A)	9	W. Aulet, C. Catalini	M , W	2:30-4:00	E62-262	85	N-Level course, restricted to Undergraduates
15.379	B	New Enterprises (meets with 15.390B)	9	W. Aulet, C. Catalini	M , W	4:00-5:30	32-141	80	N-Level course, restricted to Undergraduates
15.387		Entrepreneurial Sales	12	K. Arnold, D. Hoffman, L. Shipley	T , Th	4:00-5:30	E62-276	105	
15.390	A	New Enterprises (meets with 15.379A)	9	W. Aulet, C. Catalini	M , W	2:30-4:00	E62-262	85	
15.390	B	New Enterprises (meets with 15.379B)	9	W. Aulet, C. Catalini	M , W	4:00-5:30	32-141	80	
15.401	A	Finance Theory I (meets with 15.411A)	9	J. Barrot	M , W	1:00-2:30	E51-149	67	Restricted to Graduate Students
15.401	B	Finance Theory I (meets with 15.411B)	9	J. Barrot	M , W	2:30-4:00	E51-149	67	Restricted to Graduate Students
15.402	A	Finance Theory II (meets with 15.412)	9	R. Iyer	T , Th	1:00-2:30	E51-315	86	Restricted to Graduate Students
15.402	B	Finance Theory II (meets with 15.412)	9	R. Iyer	T , Th	2:30-4:00	E51-315	86	Restricted to Graduate Students
15.411	A	Finance Theory I (meets with 15.401A)	9	J. Barrot	M , W	1:00-2:30	E51-149	67	N-Level course, restricted to Undergraduates
15.411	B	Finance Theory I (meets with 15.401B)	9	J. Barrot	M , W	2:30-4:00	E51-149	67	N-Level course, restricted to Undergraduates
15.412	A	Finance Theory II (meets with 15.402)	9	R. Iyer	T , Th	1:00-2:30	E51-315	86	N-Level course, restricted to Undergraduates
15.412	B	Finance Theory II (meets with 15.402)	9	R. Iyer	T , Th	2:30-4:00	E51-315	86	N-Level course, restricted to Undergraduates
15.416	J	Introduction to Financial Economics	12	S. Ross	M , W	2:30-4:00	E51-151	34	Restricted to Doctoral Students
15.433	C	Investments	9	A. Yaron	T , Th	1:00-2:30	E51-335	76	
15.434	A	Advanced Corporate Finance	9	N. Bergman	M , W	1:00-2:30	E51-345	90	
15.434	B	Advanced Corporate Finance	9	N. Bergman	M , W	2:30-4:00	E51-345	90	

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15.440 J		Advanced Financial Economics I	12	H. Chen, L. Kogan	T, Th	10:30-12:00	E62-221	36	Restricted to Doctoral Students
15.451		Proseminar in Capital Markets/Investment Management	6	M. Kritzman	Th	4:00-6:00	E62-262	85	
15.493	H2	Practice of Finance: Perspectives on Investment Management	6	J. Shames	W	4:00-7:00	E51-335	76	Restricted to Graduate Students
15.501 A		Corporate Financial Accounting (meets w/15.516)	12	J. Granja	M, W	1:00-2:30	1-190	76	N-Level course, restricted to Undergraduates
15.501 B		Corporate Financial Accounting (meets w/15.516)	12	J. Granja	M, W	2:30-4:00	1-190	76	N-Level course, restricted to Undergraduates
15.516 A		Corporate Financial Accounting (meets w/15.501)	12	J. Granja	M, W	1:00-2:30	1-190	76	
15.516 B		Corporate Financial Accounting (meets w/15.501)	12	J. Granja	M, W	2:30-4:00	1-190	76	
15.535 B		Business Analysis Using Financial Statements	9	C. Noe	M, W	2:30-4:00	E51-335	76	
15.539		Doctoral Seminar in Accounting	0	J. Core	T	1:00-5:00	E51-085	20	Restricted to Doctoral Students, Units Arranged
15.570 A	H2	Digital Marketing & Social Media Analytics	6	S. Aral	T, Th	1:00-2:30	E62-262	80	
15.570 B	H2	Digital Marketing & Social Media Analytics	6	S. Aral	T, Th	2:30-4:00	E62-262	80	
15.576		Research Seminar in Information Technology and Organizations: Social Perspectives	12	W. Orlikowski	Th	1:00-4:00	E62-587	0	Restricted to Doctoral Students
15.579		Sem in IT: Applied Network Theory and Analysis (PhD)	12	S. Aral	W	1:00-4:00	E51-393	14	Restricted to Doctoral Students
15.615		Basic Business Law for the Entrepreneur and Manager	9	J. Akula	M, W	8:30-10:00	E51-149	67	
15.657 J		Sustainability, Trade, and the Environment	12	N. Ashford	W	4:00-6:30	E51-376	30	
15.678 J		Political Econ. I: Theories of the State & the Economy	12	S. Berger, M. Piore	T	3:00-5:00	E51-361	20	
15.767		Healthcare Lab: Introduction to Healthcare Delivery in the US	9	R. Levi, J. Wilkinson	M, W	10:00-11:30	E62-250	57	
15.770 J		Logistics Systems	12	C. Caplice, Y. Sheffi	M, W	8:30-10:00	E51-315	46	
15.772 J A		D-Lab: Supply Chains	9	S. Graves	M, W	1:00-2:30	1-242	15	N-Level course, restricted to Undergraduates
15.795		Seminar in Operations Management	9	K. Zheng	T	4:00-7:00	E62-550	30	
15.799		Workshop in Operations Management	arr	I. Ashlagi	M	11:30-1:00	E51-390	0	Restricted to Doctoral Students, Units Arranged
15.821 A	H1	Listening to the Customer	6	D. Prelec	T, Th	1:00-2:30	E62-250	57	
15.821 B	H1	Listening to the Customer	6	D. Prelec	T, Th	2:30-4:00	E62-250	57	
15.822 A	H2	Strategic Market Measurement	6	D. Prelec	T, Th	1:00-2:30	E62-250	57	

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15.822	B	H2 Strategic Market Measurement	6	D. Prelec	T, Th	2:30-4:00	E62-250	57	
15.833		H2 Business-to-Business Marketing	6	S. Chatterjee	T, Th	10:00-11:30	E51-151	54	
15.838		Research Seminar in Marketing	9	T. TBD	M	12:00-1:30	E51-385	0	Restricted to Doctoral Students
15.871	A	H1 Introduction to System Dynamics	6	H. Rahmandad	M, W	1:00-2:30	E62-262	85	
15.871	B	H1 Introduction to System Dynamics	6	H. Rahmandad	M, W	2:30-4:00	E62-276	105	
15.872	A	H2 System Dynamics II	6	H. Rahmandad	M, W	1:00-2:30	E62-262	85	
15.872	B	H2 System Dynamics II	6	H. Rahmandad	M, W	2:30-4:00	E62-276	105	
15.933		H1 Strategic Opportunities in Energy	6	H. Weil	M, W	4:00-6:00	E62-223	80	Restricted to Graduate Students
15.S02		SSIM: Seminar in Technology, Design and Entrepreneurship: Engineering the End-to-End Value Chain (TATA Seminar, for continuing Fellows) (meets w/15.S17)	3	C. Fine, R. Stoner, C. Vaishnav	W	4:00-7:00	E62-233	0	
15.S10		Spec Sem in Mgmt: Executing Strategy in Volatile Markets	9	D. Sull	T	2:30-5:30	E51-149	67	
15.S12		H2 Spec Sem in Mgmt: Practice of Finance: Applied Credit Risk Management (prereq 15.401)	6	R. Stein	Th	4:00-7:00	E62-221	36	
15.S13		H1 Spec Sem in Mgmt: Crisis and Opportunity in Europe	6	A. Orphanides	M, W	1:00-2:30	E51-151	54	
15.S18		Spec Sem in Mgmt: Practice of Finance: Strategic Management of Financial Institutions (prereq 15.401)	9	R. Pozen	M, W	8:30-10:00	E51-151	54	
15.S23		H1 Spec Sem in Mgmt: U-Lab: Transforming Business, Society, and Self	6	O. Scharmer	Th	5:00-8:30	E62-233	60	
15.S24		Spec Sem in Mgmt: Launching a Start-Up: Legal Tools and Frameworks	9	J. Akula	M	4:00-7:00	E51-335	40	
15.S70		H2 Economics of Strategic Supply Relationships (was 15.S10)	6	M. Whinston	T, Th	1:00-2:30	E62-221	36	