



LEERINK SWANN

Job Title: Analyst
Department: Leerink Swann Consulting
Location: Boston or New York

Leerink Swann Consulting is a life sciences strategy consulting firm that advises leading pharmaceutical, biotech, drug delivery, and medical device companies on strategic growth opportunities. By combining an unparalleled ability to blend scientific information, clinical and business expertise, and financial analysis, we provide insights our clients need to make the right decisions and enhance the value of their enterprises. Leerink Swann Consulting offers those interested in working at the intersection of business and science/medicine a unique opportunity for their professional development.

What is the analyst role like at LSC?

- Conduct interviews with clinical and scientific thought leaders
- Lead analysis of across a broad spectrum of issues such as prescription trends, company pipelines, regulatory guidelines, reimbursement policies, treatment guidelines, and epidemiologic data
- Build financial forecasts for product assessments
- Actively participate in the production of client deliverables
- Travel with the team to client meetings and discuss team findings during presentations

What does LSC look for in an analyst candidate?

- Superior problem-solving capabilities
- Excellent written and oral communication skills
- Strong organizational and time management skills
- Self-starter with a team-oriented attitude
- Healthcare business and/or scientific research experience a plus but not required
- Proficiency in Excel and PowerPoint

How is LSC differentiated from other non-healthcare consulting firms?

- Our analysts see immediate and increased face time with clients
- Part of a larger organization, including investment banking, equity research, and other financial services
- LSC has access to our proprietary physician network, MEDACorp, for thought leaders recruitment
- Strong brand and a larger scope/diversity of projects within the life sciences

How is LSC differentiated from other boutique healthcare consulting firms?

- Meritocratic culture where upward trajectory is a function of growth and performance
- Strong support network from the MD level to the Analyst level - "open door policy"
- Career development taken seriously – career guidance and clear definition of development needs provided by a "coaching"/review and "buddy"/mentoring program
- Work in the city – easy and frequent "team nights" that drive close-knit culture
- Exposure to diverse set of projects across indications, project types, and client companies

Important Dates

- **Resume Deadline:** Monday, September 30th at 11:59PM
- **First Round Interviews:** Week of Monday, October 7th (By phone)
- **Final Round Interviews:** Thursday – Friday, October 24th – 25th, (Boston or New York)

Additional Information

- Visit us at www.leerink.com
- For questions, please contact Pooja Yabannavar at (pooja.yabannavar@leerink.com)