



LEERINK SWANN

Job Title: Associate
Department: Leerink Swann Consulting
Location: Boston or New York

Leerink Swann Consulting is a boutique life sciences strategy consulting firm with offices in New York City and Boston. Our consultants advise leading pharmaceutical, biotech, drug delivery, and medical device companies on strategic growth opportunities. By combining an unparalleled ability to blend scientific information, clinical and business expertise, and financial analysis, we provide insights our clients need to make the right decisions and enhance the value of their enterprises. Leerink Swann Consulting offers those interested in working at the intersection of business and science/medicine a unique opportunity for their professional development.

Primary Duties and Responsibilities

- Participate in projects that have significant impact on leading and emerging life sciences companies
- Develop core consulting capabilities, including primary research, analysis, problem-solving, forecasting, synthesis, and deliverable creation
- Interact with and present findings to senior client executives
- Advance strategic recommendations to support decisions in such areas as M&A, clinical development, discovery, and product commercialization

Desired Skills & Experience

- Advanced degree(s) in life sciences such as a Ph.D. or an M.D. with a demonstrated interest in the biopharmaceutical industry through coursework, undergraduate studies, or business experience
- Superior analytical approach with problem-solving capabilities
- Strong organizational and time management skills
- Excellent written and oral communication skills
- Proficiency in Excel and PowerPoint
- Professional presence
- Self-starter, with a team-oriented attitude

How is LSC differentiated from other boutique healthcare consulting firms?

- Meritocratic culture where upward trajectory is a function of growth and performance
- Strong support network from the MD level to the Analyst level - "open door policy"
- Career development taken seriously – career guidance and clear definition of development needs provided by a "coaching"/review and "buddy"/mentoring program
- Work in the city – easy and frequent "team nights" that drive close-knit culture
- Exposure to diverse set of projects across indications and project types

Important Dates

- **Resume Deadline:** Monday, September 30th at 11:59PM
- **First Round Interviews:** Week of Monday, October 7th (By phone)
- **Final Round Interviews:** Thursday – Friday, October 24th – 25th, (Boston or New York)

Additional Information

- Visit us at www.leerink.com
- For questions, please contact Pooja Yabannavar at (pooja.yabannavar@leerink.com)