Spring, 2008 as of 1/30/2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.NIV		Research			Visiting Student Research						
15.THG		Research	SF		Sloan Thesis (For students in SF Program)	24	S. Sacca	TBD		TBA	TBA
15.THG		Research			Sloan Thesis (units arranged) (For students in Master's Program)	arr	T. Walor	TBD		ТВА	TBA
15.THG	Α	Research			Thesis		T. Walor	TBD			
15.THG	В	Research			Thesis		S. Sacca	TBD			
15.UR		Research			Undergrad Rsch:Mgmt		J. Orlin	TBD			
15.URG		Research			Undergraduate Research		J. Orlin				
15.012	Α	Lecture	G	H1	Applied Macro. & International Economics	6	R. Rigobon / T. Suri	MWF	8:30-10:00	E51-145	67
15.012	В	Lecture	G	H1	Applied Macro. & International Economics	6	R. Rigobon / T. Suri	MWF	10:00-11:30	E51-145	67
15.012	С	Lecture	G	H1	Applied Macro. & International Economics	6	R. Rigobon / T. Suri	MWF	2:30-4:00	E51-335	76
15.012	D	Lecture	G	H1	Applied Macro. & International Economics	6	R. Rigobon / T. Suri	MWF	4:00-5:30	E51-335	76
15.023J		Lecture			Global Climate Change: Econ., Sci. & Pol	9	H. Jacoby / R. Prinn	М	3:00-5:00	E25-117	10
15.023J		Recitation			Global Climate Change: Econ., Sci. & Pol	9	H. Jacoby / R. Prinn	W	3:00-4:00	E25-117	10
15.025	Α	Lecture			Game Theory for Strategic Advantage	9	D. McAdams	TTh	10:00-11:30	E51-335	60
15.025	В	Lecture			Game Theory for Strategic Advantage	9	D. McAdams	TTh	2:30-4:00	E51-335	60
15.053	Α	Lecture	U		Optimization Methods in Management Science	12	J. Orlin	TTh	10:00-11:30	E51-395	70
15.053	В	Lecture	U		Optimization Methods in Management Science	12	J. Orlin	TTh	2:30-4:00	E51-345	128
15.053	RE C1	Recitation	U		Optimization Methods in Management Science	NC	J. Orlin	F	10:00-11:30	E51-395	70

#### **Restriction Codes:**

Offered for Interdepartmental Students D Restricted to Doctoral Students Restricted to Leaders for Mfg. Students Μ Restricted to MBA Students NC No Credit

Restricted to First Year MBA Students

Permission of Instructor Required

S Restricted to Syst. Design & Mgmt. Students Restricted to Sloan Fellows



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.053	RE C2	Recitation	U		Optimization Methods in Management Science	NC	J. Orlin	F	3:30-5:00	E51-345	70
15.053	RE C3	Recitation	U		Optimization Methods in Management Science (meets 7-8:30pm)	NC	J. Orlin	Th	7:00-8:30	E51-315	70
15.053	RE C4	Recitation	U		Optimization Methods in Management Science (meets 8:30-10pm)	NC	J. Orlin	Th	8:30-10:00	E51-315	70
15.062		Lecture		H1	Data Mining: Finding the Data and Models that Create Value	6	R. Welsch	MW	2:30-4:00	E51-151	54
15.062		Recitation		H1	Data Mining: Finding the Data and Models that Create Value	NC	R. Welsch	Th	4:00-5:00	E51-085	54
15.067		Lecture		H2	Competitive Decision-Making and Negotiation	6	G. Kaufman	MW	4:00-6:30	E51-335	76
15.070		Lecture	D		Advanced Stochastic Processes	12	D. Shah	MW	2:30-4:00	26-322	20
15.071	Α	Lecture			Decision Methodologies for Managers	9	D. Bertsimas	MW	8:30-10:00	E51-315	86
15.071	В	Lecture			Decision Methodologies for Managers	9	D. Bertsimas	MW	10:00-11:30	E51-085	50
15.077J		Lecture			Statistical Learning and Data Mining (before daylight savings meets 7-8:30 PM after DST 7:30-9 PM)	12	R. Welsch	MW	7:00-8:30	3-370	35
15.077J		Recitation			Statistical Learning and Data Mining	NC	R. Welsch	Т	4:00-5:00	E51-085	35
15.084J		Lecture			Nonlinear Programming	12	G. Perakis	TTh	10:00-11:30	E51-372	25
15.084J		Recitation			Nonlinear Programming	NC	G. Perakis	М	5:00-6:00	56-154	25
15.094J		Lecture			Systems Optimization: Models and Computation	12	B. Anthony	TTh	2:30-4:00	E51-057	30
15.094J		Recitation			Systems Optimization: Models and Computation	NC	B. Anthony	F	3:00-4:00	14-0637	30

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Offered for Interdepartmental Students D Restricted to Doctoral Students Restricted to Leaders for Mfg. Students

Restricted to MBA Students

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Restricted to First Year MBA Students

S Restricted to Syst. Design & Mgmt. Students

Restricted to Sloan Fellows Restricted to Undergraduates



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.099		Lecture	D		Special Seminar in Operations Research	6	T. Magnanti	F	10:00-12:00	E51-063	30
15.122J		Lecture		H1	Critical Reading and Technical Assessment of Biomedical Information	3	S. Lapidus / S. Sengupta	М	6:30-8:30	E25-101	10
15.123J		Lecture			Dynamics of Biomedical Technologies (begins Feb. 14, Alt Thursdays)	3	T. Dagi	Th	6:00-8:00	E25-119	10
15.124J		Lecture			Evaluating a Biomedical Business Concept (begins Feb. 7, Alt Thursdays)	3	C. Berke	Th	6:00-8:00	E25-119	5
15.137J		Lecture			Case Studies and Strategies in Drug Discovery and Development	6	A. Sinskey / E. Berndt / F. Douglas / S. Tannenbaum	Т	4:00-6:30	56-614	5
15.141J		Lecture			Economics of the Health Care Industries	9	E. Berndt	W	4:00-7:00	E51-315	86
15.220	Α	Lecture		H2	Global Strategy and Organization	6	E. Obukhova	MW	2:30-4:00	E51-149	67
15.220	В	Lecture		H2	Global Strategy and Organization	6	E. Obukhova	MW	4:00-5:30	E51-149	67
15.220	С	Lecture	SF	H1	Global Strategy and Organization	6	D. Lessard	MW	8:30-10:00	E51-376	core
15.220	D	Lecture	SF	H1	Global Strategy and Organization	6	D. Lessard	MW	10:00-11:30	E51-376	core
15.223	Α	Lecture		H1	Global Mkts, Nat'l Policies & the Competitive Advantages of Firms	6	Y. Huang	MW	2:30-4:00	E51-149	67
15.223	В	Lecture		H1	Global Mkts, Nat'l Policies & the Competitive Advantages of Firms	6	Y. Huang	MW	4:00-5:30	E51-149	67
15.225	Α	Lecture		H2	Economy and Business in Modern China and India	6	Y. Huang	TTh	2:30-4:00	E52-175	59
15.225	В	Lecture		H2	Economy and Business in Modern China and India	6	Y. Huang	TTh	4:00-5:30	E51-335	76
15.227	A	Lecture	M, L	H1	Spec Sem in Intl Mgmt: MBA Spring Study Tour: Africa (must enter Essay/Trip Lottery)	3	T. Suri	М	6:00-9:00	E51-149	30

#### **Restriction Codes:**

D

Restricted to First Year MBA Students Offered for Interdepartmental Students

Restricted to Doctoral Students

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Restricted to MBA Students

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S Restricted to Syst. Design & Mgmt. Students

Restricted to Sloan Fellows



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.227	В	Lecture	M, L	H1	Spec Sem in Intl Mgmt: MBA Spring Study Tour: Brazil (must enter Essay/Trip Lottery)	3	N. Hartman	М	6:00-9:00	E52-175	30
15.227	С	Lecture	M, L	H1	Spec Sem in Intl Mgmt: MBA Spring Study Tour: Korea (must enter Essay/Trip Lottery)	3	C. Kelly	М	6:00-9:00	E51-376	30
15.268		Lecture	SF		Choice Points: Readings on the Exercise of Power & Responsibility	9	R. McKersie	F	10:00-12:00	E52-175	40
15.279	A	Lecture	U		Management Communication For Undergraduates	12	C. Kelly	MW	11:30-1:00	E51-376	25
15.279	В	Lecture	U		Management Communication For Undergraduates	12	T. Heagney	MW	11:30-1:00	E51-149	25
15.281	Α	Lecture			Advanced Managerial Communication	9	N. Hartman	MW	2:30-4:00	E52-175	30
15.281	В	Lecture			Advanced Managerial Communication	9	N. Hartman	MW	4:00-5:30	E51-145	30
15.301		Lecture	U		Managerial Psychology Laboratory	15	B. Lichtenstein	TTh	11:00-12:00	E25-111	100
15.317		Lecture	L	H1	Organizational Leadership and Change	arr	J. Klein	F	8:30-11:30	E51-325	86
15.318		Lecture		H1	Leadership and Change in Organizations	6	J. Klein	F	1:00-4:00	E51-325	50
15.320		Lecture			Strategic Organizational Design	9	T. Malone	MW	4:00-5:30	E51-395	70
15.326		Lecture	SF		Seminar in Leadership II	3	S. Sacca	MW	5:30-7:30	E51-325	core
15.348		Lecture	D		Doctoral Seminar in Research Methods II	9	E. Castilla	W	9:00-12:00	E52-460	14
15.351	Α	Lecture	G		Managing Innovation and Entrepreneurship	9	F. Murray	MW	1:00-2:30	E51-376	54
15.351	В	Lecture	G		Managing Innovation and Entrepreneurship	9	F. Murray	MW	2:30-4:00	E51-395	70
15.352		Lecture		H1	Innovation in the Internet Age: Emerging Trends	6	E. von Hippel	MW	4:00-5:30	E51-345	128

#### **Restriction Codes:**

D

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Restricted to Doctoral Students

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Restricted to Sloan Fellows



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.354		Lecture	U		Innovation and Entrepreneurship: How to Do It	9	J. Utterback	TTh	10:00-11:30	E51-325	50
15.356		Lecture		H1	How to Develop Breakthrough Products and Services	6	E. von Hippel	MW	8:30-10:00	E51-149	67
15.363J		Lecture			Strategic Decision Making in the Biomedical Business	9	A. Zarur / J. Fleming	Т	5:30-8:30	E51-315	66
15.365J		Lecture			Disruptive Technologies: Predator or Prey?	9	J. Utterback	TTh	2:30-4:00	1-390	40
15.371J		Lecture	Р		Innovation Teams	9	K. Zolot / L. Perez-Breva	TTh	4:00-6:30	32-144	20
15.380		Research	Р		Special Studies in Entrepreneurship (Independent Study - graded)	arr	K. Morse	TBD		ТВА	TBA
15.387		Lecture		H2	Technology Sales and Sales Management	6	H. Anderson / K. Morse	TTh	8:30-10:00	E51-335	76
15.388	Α	Lecture	SF	H2	Designing and Leading the Innovative Organization	6	M. Burton	MW	10:00-11:30	E52-175	core
15.388	В	Lecture	SF	H2	Designing and Leading the Innovative Organization	6	M. Burton	MW	1:00-2:30	E52-175	core
15.390	Α	Lecture			New Enterprises	9	H. Anderson / K. Zolot	MW	4:00-5:30	E51-151	54
15.390	В	Lecture			New Enterprises	9	N. Afeyan	М	6:00-9:00	E51-315	86
15.394		Lecture			Designing and Leading the Entrepreneurial Organization	9	M. Burton	MW	4:00-5:30	E51-325	86
15.398		Lecture			Corporations at the Crossroads: The CEO Perspective	6	H. Anderson / P. Kurzina	W	6:00-8:00	E51-345	128
15.399		Lecture	G		Entrepreneurship Lab	12	J. Preston / K. Morse / R. Bohn	TTh	4:00-5:30	E51-149	67
15.401	Α	Lecture	М		Finance Theory I	9	H. Chen	TTh	8:30-10:00	E51-145	67

#### **Restriction Codes:**

D

Restricted to First Year MBA Students

Offered for Interdepartmental Students Restricted to Doctoral Students

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S Restricted to Syst. Design & Mgmt. Students

Restricted to Sloan Fellows



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.401	Α	Recitation			Finance Theory I (Sections A-C)	NC	H. Chen	F	2:30-4:00	E51-395	70
15.401	В	Lecture	М		Finance Theory I	9	H. Chen	TTh	2:30-4:00	E51-315	86
15.401	В	Recitation			Finance Theory I (Sections A-C)	NC	S. Joslin	F	8:30-10:00	E51-315	86
15.401	С	Lecture	* * U		Finance Theory I	9	S. Joslin	MW	1:00-2:30	E25-111	90
15.401	D	Lecture	* * U		Finance Theory I	9	S. Joslin	MW	10:00-11:30	E25-111	90
15.401	E	Lecture	** U		Finance Theory I	9	T. Copeland	MW	10:00-11:30	E51-315	86
15.402	A	Lecture	* * U		Finance Theory II	9	C. Frydman	TTh	1:00-2:30	E51-325	86
15.402	В	Lecture	М		Finance Theory II	9	C. Frydman	TTh	8:30-10:00	E51-395	70
15.402	С	Lecture	М		Finance Theory II	9	P. Asquith	MW	10:00-11:30	E51-325	86
15.402	D	Lecture	М		Finance Theory II	9	P. Asquith	MW	1:00-2:30	E51-335	76
15.427J		Lecture		H1	Real Estate Capital Markets	6	D. Geltner	TTh	2:30-4:00	W31-301	25
15.427J		Recitation		H1	Real Estate Capital Markets	NC	D. Geltner	Th	5:30-7:00	W31-301	25
15.428J		Lecture		H2	Advanced Topics in Real Estate	6	D. Geltner	TTh	2:30-4:00	W31-301	25
15.428J		Recitation		H2	Advanced Topics in Real Estate	NC	D. Geltner	Th	5:30-7:00	W31-301	25
15.431	Α	Lecture			Entrepreneurial Finance	9	A. Schoar	MW	1:00-2:30	E51-145	67
15.431	В	Lecture			Entrepreneurial Finance	9	A. Schoar	MW	2:30-4:00	E51-145	67
15.433	Α	Lecture			Investments	9	J. Treussard	TTh	10:00-11:30	E51-145	67
15.433	В	Lecture			Investments	9	J. Treussard	TTh	1:00-2:30	E51-151	54

#### **Restriction Codes:**

Offered for Interdepartmental Students D Restricted to Doctoral Students Restricted to Leaders for Mfg. Students Restricted to MBA Students

Restricted to First Year MBA Students

NC No Credit

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S Restricted to Syst. Design & Mgmt. Students

Restricted to Sloan Fellows Restricted to Undergraduates



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.434	Α	Lecture			Advanced Corporate Finance	9	S. Dinc	TTh	1:00-2:30	E51-372	50
15.434	В	Lecture			Advanced Corporate Finance	9	S. Dinc	TTh	4:00-5:30	E51-361	40
15.437	Α	Lecture			Options and Futures Markets	9	J. Cox	TTh	1:00-2:30	E51-145	67
15.437	В	Lecture			Options and Futures Markets	9	J. Cox	TTh	2:30-4:00	E51-145	67
15.440J		Lecture	D		Advanced Financial Economics I	12	J. Detemple	Т	4:00-7:00	E51-057	46
15.441J		Lecture	D		Advanced Financial Economics II	12	A. Schoar	Th	4:00-7:00	E51-151	40
15.443		Lecture			Finance Seminar	NC	H. Chen / S. Joslin	W	4:00-6:00	E52-175	59
15.501	Α	Lecture	U		Corporate Financial Accounting (meets with 15.516A)	12	J. Yu	MW	1:00-2:30	E51-345	128
15.501	В	Lecture	U		Corporate Financial Accounting (meets with 15.516B)	12	J. Yu	MW	2:30-4:00	E51-345	128
15.501	С	Lecture	U		Corporate Financial Accounting (meets with 15.516C)	12	S. Keating	TTh	8:30-10:00	E51-325	86
15.516	Α	Lecture	**		Corporate Financial Accounting (meets with 15.501A)	12	J. Yu	MW	1:00-2:30	E51-345	128
15.516	В	Lecture	**		Corporate Financial Accounting (meets with 15.501B)	12	J. Yu	MW	2:30-4:00	E51-345	128
15.516	С	Lecture	**		Corporate Financial Accounting (meets with 15.501C)	12	S. Keating	TTh	8:30-10:00	E51-325	86
15.521	Α	Lecture			Management Accounting and Control	9	S. Keating	TTh	2:30-4:00	E51-151	54
15.521	В	Lecture			Management Accounting and Control	9	S. Keating	TTh	4:00-5:30	E51-395	70
15.535	Α	Lecture			Business Analysis Using Financial Statements	9	E. Sletten / P. Wysocki	MW	1:00-2:30	E51-325	86

#### **Restriction Codes:**

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Restricted to First Year MBA Students Offered for Interdepartmental Students D Restricted to Doctoral Students

> Restricted to Leaders for Mfg. Students Restricted to MBA Students

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S Restricted to Syst. Design & Mgmt. Students Restricted to Sloan Fellows



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.535	В	Lecture			Business Analysis Using Financial Statements	9	E. Sletten / P. Wysocki	MW	2:30-4:00	E51-325	86
15.539		Lecture	D		Doctoral Seminar in Accounting	9	M. Khan	W	2:30-5:30	E51-063	10
15.545	Α	Lecture		H1	Mergers and Acquisitions: The Market for Corporate Control	6	S. Dinc	TTh	8:30-10:00	E51-315	86
15.545	В	Lecture		H1	Mergers and Acquisitions: The Market for Corporate Control	6	S. Dinc	TTh	10:00-11:30	E51-315	86
15.561		Lecture			Information Technology Essentials	9	T. Malone	MW	1:00-2:30	E51-151	54
15.571		Lecture	G		Generating Business Value from IT	9	P. Weill	Th	4:00-7:00	E51-057	46
15.575		Lecture	D		Research Seminar in Information Technology and Organizations: Economic Perspectives	12	E. Brynjolfsson	W	2:30-5:30	E51-061	15
15.615		Lecture			Basic Business Law for the Entrepreneur and Manager (meets with 15.647)	9	J. Akula	TTh	8:30-10:00	E51-345	118
15.617		Lecture			Basic Business Law, Tilted Towards Finance	9	J. Akula	MW	8:30-10:00	E52-175	59
15.647		Lecture		H1	Basic Business Law (meets with 15.615)	5	J. Akula	TTh	8:30-10:00	E51-345	10
15.655J		Lecture			Law, Technology and Public Policy	12	C. Caldart / N. Ashford	TTh	4:00-6:00	E51-145	20
15.658J		Lecture		H2	Legal Issues in the Development Process	6	L. Fisher	MW	8:30-10:00	W31-301	25
15.660	Α	Lecture			Strategic Human Resource Management	9	E. Castilla	TTh	10:00-11:30	E51-376	54
15.660	В	Lecture			Strategic Human Resource Management	9	E. Castilla	TTh	2:30-4:00	E51-395	70
15.665		Lecture			Power and Negotiation	9	J. Richardson	F	8:30-11:30	E51-345	128
15.676		Lecture	D		Work, Employment, and Industrial Relations Theory	9	T. Kochan	F	2:30-5:00	E52-598	15

#### **Restriction Codes:**

D

Μ

Restricted to First Year MBA Students Offered for Interdepartmental Students

Restricted to Doctoral Students

Restricted to Leaders for Mfg. Students

Restricted to MBA Students

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S Restricted to Syst. Design & Mgmt. Students

Restricted to Sloan Fellows



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.691		Lecture			Research Seminar in Work, Employment and Industrial Relations	arr	T. Kochan	Т	12:30-2:30	E52-598	20
15.760	Α	Lecture	M, U	H1	Introduction to Operations Management	6	J. Gallien	MWF	10:00-11:30	E51-335	76
15.760	В	Lecture	M, U	H1	Introduction to Operations Management	6	R. Levi	MWF	1:00-2:30	E51-085	50
15.760	С	Lecture	M, U	H2	Introduction to Operations Management	6	V. Farias	MWF	10:00-11:30	E51-335	76
15.760	D	Lecture	M, U	H2	Introduction to Operations Management	6	V. Farias	MWF	1:00-2:30	E51-149	67
15.762J		Lecture		H1	Supply Chain Planning (meets 8-9:30am)	6	S. Graves	MW	8:00-9:30	1-390	40
15.762J		Recitation		H1	Supply Chain Planning (meets 8-9:30am)	NC	S. Graves	F	8:00-9:30	1-390	40
15.763J		Lecture		H2	Manufacturing Systems and Supply Chain Design (meets 8-9:30am)	6	S. Graves	MW	8:00-9:30	1-390	40
15.763J		Recitation		H2	Manufacturing Systems and Supply Chain Design (meets 8-9:30am)	NC	S. Graves	F	8:00-9:30	1-390	40
15.764		Lecture	D		The Theory of Operations Management	9	R. Levi	MF	10:30-12:00	E51-057	46
15.765J		Lecture		H1	International Supply Chain Management	6	A. Weiss / H. Marcus	MW	1:00-2:30	2-105	10
15.769		Lecture			Operations Strategy	9	C. Fine	Т	4:00-7:00	E51-345	128
15.771J		Lecture			Case Studies in Logistics and Supply Chain Management	9	J. Byrnes	MW	10:00-11:30	E51-345	30
15.783J		Lecture			Product Design & Development	12	S. Fixson	TTh	1:00-2:30	E51-335	25
15.783J		Recitation			Product Design & Development (Optional Team Meeting)	NC	S. Fixson	TTh	2:30-4:00	TBA	25

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Restricted to First Year MBA Students Offered for Interdepartmental Students D Restricted to Doctoral Students

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Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.792J		Lecture	L		Proseminar in Manufacturing	arr	D. Rosenfield	Т	5:30-7:00	E51-395	86
15.794		Lecture	L		Research Project in Manufacturing	arr	D. Rosenfield	TBD			86
15.799		Lecture	D		Workshop in Operations Mgmt.	arr	S. Graves	Т	11:30-1:00	E51-063	25
15.810	Α	Lecture	М	H1	Marketing Management	9	M. Braun	MWF	10:00-11:30	E51-149	67
15.810	В	Lecture	М	H1	Marketing Management	9	M. Braun	MWF	1:00-2:30	E51-315	86
15.812	Α	Lecture	* * U		Marketing ManagementPrimarily for Sloan Undergrad. & Interdepartmental Students	9	J. Zhang	TTh	1:00-2:30	E25-111	60
15.812	В	Lecture	* * U		Marketing ManagementPrimarily for Sloan Undergrad. & Interdepartmental Students	9	J. Zhang	TTh	2:30-4:00	E25-111	60
15.828		Lecture		H1	Design and Marketing New Products	6	G. Urban	MWF	1:00-2:30	E51-149	67
15.834		Lecture		H1	Marketing Strategy	9	B. Wernerfelt	MWF	2:30-4:00	E51-315	86
15.838		Lecture	D		Research Seminar in Marketing	9	S. Frederick	F	2:00-5:00	E51-390	20
15.839		Lecture	D		Workshop in Marketing	arr	B. Wernerfelt	М	4:00-5:30	E51-390	20
15.846	Α	Lecture		H2	Branding	6	B. Libai	TTh	10:00-11:30	E51-315	86
15.846	В	Lecture		H2	Branding	6	B. Libai	TTh	2:30-4:00	E51-376	54
15.847	Α	Lecture		H2	Consumer Behavior	6	S. Frederick	MW	10:00-11:30	E51-149	67
15.847	В	Lecture		H2	Consumer Behavior	6	S. Frederick	MW	1:00-2:30	E51-315	86
15.871	Α	Lecture		H1	Introduction to System Dynamics (meets with 15.874A)	6	P. Goncalves	TTh	10:00-11:30	E51-345	128
15.871	В	Lecture		H1	Introduction to System Dynamics (meets with 15.874B)	6	P. Goncalves	TTh	1:00-2:30	E51-345	128
15.871	С	Lecture	SF	H1	Introduction to System Dynamics	6	N. Repenning	MW	10:00-11:30	E52-175	core

#### **Restriction Codes:**

D

Restricted to First Year MBA Students

Offered for Interdepartmental Students

Restricted to Doctoral Students

Restricted to Leaders for Mfg. Students

Restricted to MBA Students

NC No Credit

Permission of Instructor Required

S Restricted to Syst. Design & Mgmt. Students

Restricted to Sloan Fellows



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.871	C- D	Recitation	SF	H1	Introduction to System Dynamics	NC	N. Repenning	F	1:00-2:00	E51-395	core
15.871	D	Lecture	SF	H1	Introduction to System Dynamics	6	N. Repenning	MW	1:00-2:30	E52-175	core
15.874	Α	Lecture			System Dynamics for Business Policy (meets with 15.871A)	12	P. Goncalves	TTh	10:00-11:30	E51-345	128
15.874	Α	Recitation			System Dynamics for Business Policy	NC	P. Goncalves	F	10:00-11:30	E51-315	128
15.874	В	Lecture			System Dynamics for Business Policy (meets with 15.871B)	12	P. Goncalves	TTh	1:00-2:30	E51-345	128
15.874	В	Recitation			System Dynamics for Business Policy	NC	P. Goncalves	F	1:00-2:30	E51-345	128
15.900	Α	Lecture	M, L,S		Strategic Management	9	P. Azoulay	MW	8:30-10:00	E51-395	70
15.900	В	Lecture	M, L,S		Strategic Management	9	P. Azoulay	MW	10:00-11:30	E51-395	70
15.900	С	Lecture	M, L,S		Strategic Management	9	G. Stuart	TTh	8:30-10:00	E51-149	67
15.900	D	Lecture	M, L,S		Strategic Management	9	P. Yin	TTh	1:00-2:30	E51-149	67
15.900	Е	Lecture	M, L,S		Strategic Management	9	G. Stuart	TTh	1:00-2:30	E51-395	70
15.900	F	Lecture	M, L,S		Strategic Management	9	P. Yin	TTh	2:30-4:00	E51-149	67
15.905		Lecture	S	H2	Technology Strategy for SDM	6	M. Davies	MW	1:00-2:30	9-057	55
15.912	Α	Lecture			Technology Strategy	9	J. Davis	TTh	8:30-10:00	E52-175	59
15.912	В	Lecture			Technology Strategy	9	J. Davis	TTh	10:00-11:30	E52-175	59

#### **Restriction Codes:**

Μ

Restricted to First Year MBA Students Offered for Interdepartmental Students D

Restricted to Doctoral Students

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Restricted to MBA Students

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Restricted to Sloan Fellows



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.914		Lecture			Competitive Dynamics and Strategy - Winning in Technology Markets	9	H. Weil	Т	4:00-6:00	E51-151	54
15.950		Research	U		Special Studies in Management (Independent Study - P/D/F grading)	arr	J. Meldman	TBD		TBA	TBA
15.951		Research	U		Special Studies in Management (Independent Study - graded)	arr	J. Meldman	TBD		TBA	TBA
15.952		Research	U		Spec Seminars in Management	arr	J. Meldman	TBD		TBA	TBA
15.960		Research	Р		Special Studies in Management (Independent Study - P/D/F grading)	arr	T. Walor	TBD		TBA	ТВА
15.961		Research	Р		Special Studies in Management (Independent Study - graded)	arr	T. Walor	TBD		TBA	ТВА
15.963		Lecture			Spec Sem in Mgmt: Advanced Strategy (15.900 is a prerequisite)	9	R. Henderson	TTh	1:00-2:30	E51-315	86
15.964		Lecture	Р	H2	Spec Sem in Mgmt: Advanced Topics in Economic Development	6	T. Suri	W	4:00-7:00	E51-361	30
15.965		Lecture		H2	Spec Sem in Mgmt: Ethical Practice: Professionalism, Social Responsibility, and the Purpose of the Corporation	6	L. Hafrey	MW	2:30-4:00	E51-376	54
15.966		Lecture		H2	Spec Sem in Mgmt: Managing in Adversity: The CEO Perspective	6	H. Anderson / P. Kurzina	TTh	10:00-11:30	E51-149	67
15.967		Lecture		H1	Spec Sem in Mgmt: Issues in Economic Policy	6	L. Thurow	TTh	10:00-11:30	E51-149	67
15.968		Lecture	D		Spec Sem in Mgmt: Sociology of Strategy	9	E. Zuckerman Sivan	М	1:00-4:00	E52-598	20
15.969		Lecture	S	H1	Spec Seminar in Mgmt: User-Centered Innovation in the Internet Age	6	E. von Hippel	F	1:00-4:00	9-057	60

#### **Restriction Codes:**

D

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Offered for Interdepartmental Students

Restricted to Doctoral Students

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Restricted to MBA Students

NC No Credit

Permission of Instructor Required

S Restricted to Syst. Design & Mgmt. Students

Restricted to Sloan Fellows



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.970		Lecture	D		Spec Sem in Mgmt: Economics & Sociology of Science and technology	9	F. Murray / P. Azoulay	Т	2:30-5:30	E52-598	20
15.971		Lecture		H1	Spec Sem in Mgmt: Improvisational Leadership: In the Moment Leadership Skills	6	L. Balachandra	F	1:00-4:00	E52-175	30
15.972		Lecture		H1	Spec Sem in Mgmt: Research Seminar on the Creation and Exploitation of Innovation	6	J. Utterback	W	2:30-4:30	E51-085	50
15.974	Α	Lecture		H2	Spec Sem in Mgmt: Practical Leadership	6	P. Bentley	W	8:30-11:30	E51-063	12
15.974	В	Lecture		H2	Spec Sem in Mgmt: Practical Leadership	6	P. Bentley	Т	4:00-7:00	E51-063	12
15.975		Lecture	D		Spec Sem in Mgmt: Doctoral Seminar in Management of Technology Research	9	J. Utterback	F	1:00-3:00	E52-508	20
15.976		Lecture	М		CANCELLED - Spec Sem in Mgmt: Conversations with Alex d'Arbeloff	3	A. d'Arbeloff	W	4:30-6:30	E51-057	18
15.977		Lecture		H2	Special Seminar in Mgmt: Investment Management	6	J. Shames	Т	4:00-7:00	E51-376	54
15.978		Lecture	L		Spec Sem in Mgmt: Leading from the Middle of the Organization	2	B. Hanson / J. Klein	Th	4:00-5:30	E51-325	40
15.980		Lecture		H1	Spec Sem in Mgmt: Organizing For Innovative Product Development	6	T. Allen	TTh	10:00-11:30	9-057	60
15.990		Lecture	G		Spec Sem in Mgmt: Projects for Change: A Collaborative Management Learning Lab (non-Sloan students need permission of instructor)	9	A. Sastry	MW	1:00-2:30	E51-057	46
15.991		Lecture		H1	Spec Sem in Mgmt: Corporate Finance in Emerging Markets	6	J. Qian	Th	4:00-7:00	E51-376	54

#### **Restriction Codes:**

Offered for Interdepartmental Students D Restricted to Doctoral Students Restricted to Leaders for Mfg. Students

Restricted to MBA Students

NC No Credit

Permission of Instructor Required

Restricted to First Year MBA Students

S Restricted to Syst. Design & Mgmt. Students Restricted to Sloan Fellows



Spring, 2008 as of Wednesday, January 30, 2008

Subject	Sec	Category	Res	Half	Subject Name	Units	Professor	Days	Times	Room	Capacity
15.992		Lecture	G		Spec Sem in Mgmt: S-Lab (Laboratory for Sustainable Business)	12	A. Sastry / J. Sterman / R. Henderson / R. Locke / S. Slaughter	TTh	2:30-4:00	E51-325	73
15.993		Lecture			Spec Sem in Mgmt: Leadership Tools and Teams: A Product Development Lab	9	D. Ancona	W	4:00-7:00	E51-376	35
15.994		Lecture	M, L,S		Spec Sem in Mgmt: Tiger Teams	6	J. Klein	М	6:00-7:30	E51-145	40
15.995		Lecture		H2	Spec Sem in Mgmt: Alternative Investments- Private Equity and Hedge Funds	3	P. Cooper	М	4:00-6:30	E51-372	50
15.996		Lecture		H1	Spec Sem in Mgmt: Cross-Cultural Leadership	6	P. Bentley	Th	8:30-11:30	E51-085	30
15.997		Lecture		H1	Spec Sem in Mgmt: Advanced Corporate Risk Management	6	J. Parsons	Т	4:00-7:00	E51-063	25
15.999		Lecture			Curricular Practical Training	1	N. Hartman	TBD			

#### **Restriction Codes:**

Restricted to First Year MBA Students Offered for Interdepartmental Students D Restricted to Doctoral Students

Restricted to Leaders for Mfg. Students Μ Restricted to MBA Students

NC No Credit

Permission of Instructor Required

S Restricted to Syst. Design & Mgmt. Students Restricted to Sloan Fellows